Sustainable skills development with our 3-month programme

1 month
Preparation

2 days
Training

2 months
Anchoring in practice

1. WEB-BASED TRAINING
Teaching the fundamentals

2. INDIVIDUAL PREPARATION
Personal negotiation profiles and real cases

3. LIVE–TRAINING
ON-SITE / VIRTUALLY
Concept transfer, simulations and direct feedback

4. IMPLEMENTAATION & EXCHANGE
Exchange of experience in peer coaching

5. TOOLS & THEORIES FOR CONSOLIDATION
Valuable content input every week

6. END OF PROGRAMME
Follow-UP session with the trainer

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